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## Sample Return of Investment

Total No. of Rooms		142		142		
Ave. Daily Rate	₽	6,000.00	₽	6,000.00	₽	6,000
Occupancy		70%		80%		9
Gross Sales Per Night	₽	596,400.00	₽	681,600.00	₽	766,800
No. of Nights in a Year (less 10 Usable Nights)		355 nights		355 nights		355 ni
Annual Gross Sales	P	211,722,000.00	P	241,968,000.00	P	272,214,000
Add: Annual Miscellaneous Revenue	P	8,468,880.00	P	9,678,720.00	P	10,888,560
Annual Gross Revenue	₽	220,190,880.00	₽	251,646,720.00	₽	283,102,560
Less: Annual Operating Expenses	P	134,810,382.67	P	151,533,880.00	P	168,257,377
Rental Pool Income Per Year	₽	85,380,497.33	₽	100,112,840.00	₽	114,845,182
Total Serviced Residence Area		6,139.65 sqm		6,139.65 sqm		6,139.65
Rental Pool Income/sqm/month		1,158.87 sqm		1,358.83 sqm		1,558.79
Unit Area		30.29 sqm		30.29 sqm		30.29
Annual Profit Share	P	421,225.19	P	493,907.29	P	566,589
Add: 10 Usable Nights	P	56,000.00	P	56,000.00	P	56,000
Add: Parking Annual Rent	P	-	P	-	₽	
Yearly Income Per Unit	₽	477,225.19	₽	549,907.29	₽.	622,589
Investment	P	7,727,358.50	P	7,727,358.50	P	7,727,358
Return on Investment		6%		7%		8%

Notes:

1) Average Daily Rate is an estimated figure only. This is the conservative projected rate during the first 5 years of operations. This value may increase or decrease depending on actual demand.

2) Average Daiy Rate is the average rate of Studio, 1BR and 2BR units. The computation for the additional 10 usable nights is

assed on a daily rate of P5,600/night for Studio, P6,500 for 1BR, and P8,900 for 2BR.
Annual operating expenses (including property taxes, insurance, property maintenance, marketing, management fees and other costs related to serviced residences operations) is estimated at 61% of gross revenue. This value may increase or decrease depending on the actual

operation. 4) Monthly Parking Rent is based on P6,000/slot/month.

5) Investment is based on total contract price without any discounts.

## Input:

						Balcony	Total Floor Parking Slot	
Units	Floor	Туре	Use	Side	Unit Area	Area	Area Assignment	<b>Total Contract Price</b>
1502	15	Studio	Serviced Residence	North (Jimenez)	30.29 sqm	-	30.29 sqm	7,727,358.50
								-
								-
								-
								-
								-
								-
								-
								-
								-
								-
Total					30.29 sqm	-	30.29 sqm	7,727,358.50

Additional

Parking Slots*	Floor	Parking Contract Price
	_	

Total

\*This is for additional parking slots only. Pre-assigned parking slots are already included in the price of the units.

Disclaimer: No warranties, however, of any kind, whether express or implied, are given with respect to any projections disclosed in this document (including without limitation, the projected return on investment) or the accuracy, completeness or correctness thereof. For presentation purposes only and may not form part of contract.