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## Sample Return of Investment

Total No. of Rooms		142		142		142
Ave. Daily Rate	₽	6,000.00	₽	6,000.00	₽	6,000.00
Occupancy		70%		80%		90%
Gross Sales Per Night	₽	596,400.00	₽	681,600.00	₽	766,800.00
No. of Nights in a Year (less 10 Usable Nights)		355 nights		355 nights		355 nights
Annual Gross Sales	₽	211,722,000.00	₽	241,968,000.00	₽	272,214,000.00
Add: Annual Miscellaneous Revenue	₽	8,468,880.00	₽	9,678,720.00	₽	10,888,560.00
Annual Gross Revenue	₽	220,190,880.00	₽	251,646,720.00	₽	283,102,560.00
Less: Annual Operating Expenses	₽	134,810,382.67	₽	151,533,880.00	₽	168,257,377.33
Rental Pool Income Per Year	₽	85,380,497.33	₽	100,112,840.00	₽	114,845,182.67
Total Serviced Residence Area		6,139.65 sqm		6,139.65 sqm		6,139.65 sqm
Rental Pool Income/sqm/month		1,158.87 sqm		1,358.83 sqm		1,558.79 sqm
Unit Area		89.99 sqm		89.99 sqm		89.99 sqm
Annual Profit Share	₽	1,251,437.94	₽	1,467,372.65	₽	1,683,307.35
Add: 10 Usable Nights	₽	89,000.00	₽	89,000.00	₽	89,000.00
Add: Parking Annual Rent	₽	72,000.00	₽	72,000.00	₽	72,000.00
Yearly Income Per Unit	₽	1,412,437.94	₽	1,628,372.65	₽	1,844,307.35
Investment	₽	24,460,335.64	₽	24,460,335.64	₽	24,460,335.64
Return on Investment		6%		7%		8%

- 1) Average Daily Rate is an estimated figure only. This is the conservative projected rate during the first 5 years of operations. This value may increase or decrease depending on actual demand.

  2) Average Daiy Rate is the average rate of Studio, 1BR and 2BR units. The computation for the additional 10 usable nights is
- based on a daily rate of P5,600/night for Studio, P6,500 for 1BR, and P8,900 for 2BR.

  3) Annual operating expenses (including property taxes, insurance, property maintenance, marketing, management fees and other costs related to serviced residences operations) is estimated at 61% of gross revenue. This value may increase or decrease depending on the actual operation.
  4) Monthly Parking Rent is based on P6,000/slot/month.
- 5) Investment is based on total contract price without any discounts.

## Input:

-						Balcony	Total Floor	Parking Slot	
Units	Floor	Туре	Use	Side	Unit Area	Area	Area	Assignment	<b>Total Contract Price</b>
2308	23	2BR	Serviced Residence	South (Benavidez)	89.99 sqm	-	89.99 sqm	B2-7	24,460,335.64
									-
									-
									-
									-
									-
									-
									-
									-
									-
									-
Total					89.99 sqm	-	89.99 sqm		24,460,335.64

Additional Parking Slots*	Floor	Parking Contract Price

\*This is for additional parking slots only. Pre-assigned parking slots are already included in the price of the units.

Disclaimer: No warranties, however, of any kind, whether express or implied, are given with respect to any projections disclosed in this document (including without limitation, the projected return on investment) or the accuracy, completeness or correctness thereof. For presentation purposes only and may not form part of contract.